

1 QUALIFICATION STATEMENT OF

2 RICHARD GILLMAN

3 Witness for the Bonneville Power Administration

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5 *Q. Please state your name, employer, and business address.*

6 A. Richard Gillman, Bonneville Power Administration (Bonneville), Transmission  
7 Marketing & Sales, 7500 NE 41<sup>st</sup> Street, Vancouver, Washington.

8 *Q. In what capacity are you employed?*

9 A. I am on a special assignment to the Manager of Transmission Products & Rates.

10 *Q. Please state your educational background.*

11 A. I received a Bachelor of Science degree in Economics from Colorado State University in  
12 1979 and a Master of Science in Economics in 1981.

13 *Q. Please summarize your professional experience.*

14 A. From 1981 through 1991, I worked in a number of capacities at Bonneville. I worked as  
15 a forecasting analyst from 1981 to 1983 and as a supervisor from 1984 to 1991. In those  
16 positions, I supported and led Bonneville's rate-filing load forecast efforts, later  
17 expanding on those activities to include support for other functions including  
18 transmission planning. I later assumed responsibility for load and end-use research  
19 efforts, ultimately supporting assessments of Demand-Side Management (DSM)  
20 alternatives to transmission lines in the Puget Sound Area.

21 From 1991 to 2000, I was employed at the Electric Power Research Institute  
22 (EPRI) as a project and program manager, where I created and led a nationally funded  
23 initiative called the Center for Electric End-Use Data, initiated national market research  
24 studies, and conducted DSM evaluation research. In 2000-2001, I led EPRI's efforts to  
25 create Primen, a co-funded company with the Gas Research Institute, where I was  
26 responsible for customer engagements and business development.

1 I returned to Bonneville in 2001. From 2001 to 2008, I served as a Transmission  
2 and senior account executive for both California and investor-owned utility customer  
3 accounts. During that period I negotiated transmission contracts, helped lead scheduling  
4 and OASIS system migrations, and supported interpretation and clarification of relevant  
5 elements of Bonneville's Open Access Transmission Tariff (OATT). Between 2009 and  
6 2014, I managed Transmission Policy and Analysis in the Transmission Marketing &  
7 Sales organization. In this role, I managed the interpretation and administration of  
8 Bonneville's business practices and OATT, including the completion of a reciprocity  
9 filing with FERC in 2013. As a lead Transmission commercial strategist in 2014-2017, I  
10 led an effort to re-formulate how Bonneville conducts its transmission business. This  
11 effort led to the creation of a Transmission Regulatory function and also a Transmission  
12 Products and Market Analysis function. In 2017-2018, I managed the Transmission  
13 Products and Market Analysis function and product managers. I supported the *pro forma*  
14 gap analysis that was conducted from April 2017 to November 2017. The analysis  
15 identified differences between the Bonneville OATT and the FERC *pro forma* OATT and  
16 the potential options and plans to align the Bonneville OATT to the FERC *pro forma*  
17 OATT as much as possible. My role was to help specify the scope and resolution of *pro*  
18 *forma* gaps. I led my staff in their efforts to address hourly firm and various network  
19 integration transmission service efforts and participated in the public workshops. I also  
20 supported the pre-TC-20 process workshops and the development of the TC-20  
21 settlement.

22 Q. Please state your experience as a witness in previous proceedings.

23 A. I have not served as a witness in previous proceedings.